

Lender Owned Properties Greater Phoenix - All Types	TODAY 9/13/11	ST	LAST MTH 8/13/11	LAST QTR 6/13/11	LT	LAST YR 9/13/10	2 YRS AGO 9/13/09
Active Listings	3,151	↓	3,582	4,540	↓	8,217	4,917
AWC Listings	245	↓	260	308	↑	222	182
Active Listings Excluding AWC	2,906	↓	3,322	4,232	↓	7,995	4,735
Pending Listings	4,185	↓	4,658	5,812	↓	4,330	5,793
Sales per Month	3,121	↓	4,157	4,287	↑	2,912	4,169
Sales per Year	45,404	↑	45,195	43,145	↑	40,474	50,309
Days on Market - Monthly Sales	73	↑	71	80	↓	85	71
Days on Market - Active Listings	80	↑	75	85	↓	88	94
Days Inventory	25	↓	29	39	↓	74	36
Months Supply	0.9	▬	0.9	1.0	↓	2.8	1.2
Active Listings \$/SF	\$83.13	↑	\$78.79	\$73.20	↑	\$77.81	\$87.26
Pending Listings \$/SF	\$60.51	↓	\$60.60	\$58.38	↓	\$66.23	\$67.77
Monthly Sales \$/SF	\$61.81	↑	\$59.57	\$60.52	↓	\$66.40	\$69.14
Annual Sales \$/SF	\$61.26	↓	\$61.55	\$62.96	↓	\$69.52	\$68.67
Average Sale Price % List	99.19%	↓	99.30%	98.49%	↑	96.62%	100.61%
Listing Success Rate	95.5%	↓	96.1%	95.2%	↑	88.2%	91.5%
Dollar Volume - Monthly Sales	\$344M	↓	\$437M	\$459M	↓	\$349M	\$531M
Dollar Volume - Annual Sales	\$4,981M	↓	\$4,985M	\$4,888M	↓	\$5,131M	\$6,349M
Average Price - Monthly Sales	\$110,137	↑	\$105,010	\$107,070	↓	\$119,679	\$127,461
Average Price - Annual Sales	\$109,696	↓	\$110,308	\$113,304	↓	\$126,768	\$126,202
Median Price - Monthly Sales	\$84,450	↑	\$81,000	\$82,000	↓	\$90,100	\$99,005
Median Price - Annual Sales	\$83,900	↓	\$84,000	\$86,000	↓	\$99,000	\$103,000
Average Sq. Ft. - Monthly Sales	1,782	↑	1,763	1,769	↓	1,802	1,844
Average Sq. Ft. - Annual Sales	1,791	↓	1,792	1,800	↓	1,823	1,838
Active List Price \$/SF Premium	34.5%	↑	32.3%	21.0%	↑	17.2%	26.2%
Contract Ratio	152.4	↑	148.0	144.6	↑	56.9	126.2

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